

**Stat/Econ 473 Game Theory**  
Problem Set 12

**Due: Thursday April 28**

*Problem Set 12 is optional. If you submit problem set 12 your grade can be used to replace your third lowest homework score—recall that the lowest two homeworks are dropped.*

1) In a second price sealed bid auction with reserve price  $r$ . If all bids are below  $r$ , then object is not sold. If at least one bid is above  $r$  the highest bidder gets the object and pays the larger of  $r$  and the second highest bid.

Suppose there are two potential buyers, each with valuation that is randomly chosen from 0,1,2 each occurring with equal probability  $1/3$  and assume that buyer's valuations are independent. Assume that if both players make the same bid  $x \geq r$  then they each get the item at price  $x$  with probability  $1/2$ .

- a) Is it still a dominant strategy for each player to bid their valuation if  $r > 0$ ? Justify your answer.
- b) What is the expected revenue to the seller if  $r = 0$ ?
- c) What is the expected revenue to the seller if  $r = 1$ ?
- d) What is the expected revenue to the seller if  $r = 2$ ?
- e) What do you conclude about the value to the seller of using a reserve in this auction?

2) Suppose there are two bidders each of whom value an object at either 4 (low) or 8 (high) with probability  $1/2$  each, and the valuations of the players are independent. Suppose they bid for the object in a first price sealed bid auction and if they make the same bid then they each win the auction with probability  $1/2$ . Their bids may be any real number between 0 and 8.

- a) Show that in a Bayes–Nash equilibrium a player who values the object at 4 will never use a pure strategy “bid  $b$ ” where  $b > 4$ .
- b) Show that in a Bayes–Nash equilibrium a player who values the object at 4 will never use a pure strategy “bid  $b$ ” where  $b < 4$ .
- c) Show that a player who values the object at 4 would never use a mixed strategy where we bid  $< 4$  with positive probability. [Hint: If Player 1 used such a strategy then Player 2 could get an advantage by bidding slightly higher than the expectation.] Conclude that a Player who values the object at 4 must bid 4 in equilibrium.

d) Show that in equilibrium a player with high value should never bid  $b > 6$ . [Hint: Use the observation from c)].

e) Show that there is no pure strategy Bayes–Nash equilibrium.

f) (Bonus) i) Show that there is a Bayes–Nash equilibrium where a player who values the object at 4 bids 4 and a player who values the object at 6 chooses a bid  $b$  where  $4 \leq b \leq 6$  is chosen randomly using the distribution where the probability that  $b \leq r$  is  $\frac{b-4}{8-b}$ . [In fact this is the only possible Bayes–Nash equilibrium]

ii) What is the expected revenue for the seller in this equilibrium? How does this compare to the expected revenue in a second price sealed bid auction? (Note: *The Revenue Equivalence Theorem does not apply here because there is not a continuous distribution of values.*)